

ARTASHES CHOBANYAN

BUSINESS ANALYST | FINANCIAL AND OPERATIONS ANALYSIS

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PROFESSIONAL SUMMARY

Business and operations professional with an MBA and experience in entrepreneurship, banking, international operations, inventory control, and process improvement. Grew a regional trading business into the Ararat region's fourth-largest scrap-trading operation by revenue within two years and developed Excel-based inventory tools at Edmet LLC. Combines commercial judgment with practical SQL and Excel analysis, financial analysis, and trilingual stakeholder communication.

CORE SKILLS

Analysis and tools Excel | SQL and SQLite | DBeaver | AI tools | Data analysis | Business reporting
Business and finance Financial analysis | Operational analysis | Pricing | Profitability | Process improvement
Operations and communication Inventory control | Supplier evaluation | Negotiation | Team leadership | International partner communication

PROFESSIONAL EXPERIENCE

Founder and Sole Entrepreneur | Scrap Metal Trading Business 2021 - 2022

- Managed the full commercial cycle across sourcing, price setting, supplier and customer negotiation, inventory movement, team coordination, and customer relationships.
- Grew the business to the fourth-largest scrap-trading operation by revenue in the Ararat region within two years.
- Used market prices, inventory position, and customer demand to guide purchasing and sales decisions.

International Operations and Process Support | Edmet LLC 2023 - 2026

Part-time / project-based

- Built and improved Excel-based inventory tools that made stock tracking and routine inventory work more structured and efficient.
- Supported international partner meetings and business correspondence through interpretation and translation.

Specialist | VTB Armenia 2023

Full-time

- Served individual and corporate clients in a regulated banking environment, supporting service requests, documentation, and day-to-day issue resolution.

Quality Control and Operations Specialist | Edmet LLC 2018

Full-time

- Inspected and classified incoming scrap materials and supported quality control, inventory records, and stock-handling processes.
- Covered the Quality Control and Inventory Manager's day-to-day responsibilities during absences and supplied operational data and documentation to accounting.

SELECTED ANALYTICS WORK

SQL Business Analysis Practice | SQLite and DBeaver 2026

- Built multi-table reports with joins, aggregations, GROUP BY, CASE, UNION and UNION ALL, and self-joins to analyze revenue by geography, customer purchase history, product performance, and employee hierarchies.

EDUCATION

MBA in Business Management | Public Administration Academy of the Republic of Armenia 2022 - 2024
Bachelor of Energy Economics | National Polytechnic University of Armenia 2017 - 2021
Business Studies | American University of Armenia 2016 - 2017
Economics A Level | INTO Manchester, UK 2014 - 2015